MSCRA 1,1

 $\mathbf{28}$

Received 29 January 2019 Revised 26 April 2019 Accepted 28 April 2019

Service supply chain management: a behavioural operations perspective

Weihua Liu, Di Wang, Shangsong Long and Xinran Shen *Tianjin University, Tianjin, China, and*

> Victor Shi Lazaridis School of Business and Economics, Wilfrid Laurier University, Waterloo, Canada

Abstract

Purpose – The purpose of this paper is to provide an overview of the evolution of service supply chain management from a behavioural operations perspective, pointing out future research directions for scholars. **Design/methodology/approach** – This study searched five databases for relevant literature published between 2009 and 2018, selecting 64 papers for this review. The selected literature was categorised according to two dimensions: a service supply chain link perspective and a behavioural factor perspective. Comparative analysis was used to identify gaps in the literature, and five future research agendas were proposed. **Findings** – In terms of the perspective of service supply chain link, extant literature primarily focuses on service supply and service co-ordination management, and less on service demand and integration management. In terms of the behavioural factor's perspective, most focus on classic behaviour factors, with less attention paid to emerging behaviour factors. This paper thus proposes five research agendas: demand-oriented management and integrated supply chain-oriented behavioural research; broadening the understanding of the scope of behavioural operations; integrating the latest backgrounds and trends of service industry into the research; greater attention to behavioural operations in service sub-industries; and

multimethod combination is encouraged to be used to dig into the interesting research problems. **Originality/value** – This study constitutes the first systematic review of service supply chain research from a behavioural perspective. By categorising the literature into two dimensions, the state of existing research is evaluated with an eye towards future research avenues.

Keywords Service industry, Service supply chain management, Behavioural operations, Research agenda Paper type Research paper

1. Introduction

Service has become a significant driving force in the development of the world economy (Wang *et al.*, 2015). As a result of fierce market competition, many manufacturing companies have gradually expanded their product range from tangible products to value-added services in order to survive. This trend is called "product servitization" (Sousa and da Silveira, 2019). In this context, service has been introduced to different research fields, such as service marketing, service operation management and service supply chains. According to Youngdahl and Loomba (2000), in traditional supply chain management, each stage of the supply chain presents managers with opportunities to incorporate service roles and improve supply chain effectiveness, thereby increasing customer intimacy and attracting greater attention.



Modern Supply Chain Research and Applications Vol. 1 No. 1, 2019 pp. 28-53 Emerald Publishing Limited 2631-3871 DOI 10.1108/MSCRA-01-2019-0003

This research is supported by Major Program of the National Social Science Foundation of China (Grant No. 18ZDA060). The reviewers' comments are also highly appreciated.

[©] Weihua Liu, Di Wang, Shangsong Long, Xinran Shen and Victor Shi. Published in *Modern Supply Chain Research and Applications*. Published by Emerald Publishing Limited. This article is published under the Creative Commons Attribution (CC BY 4.0) licence. Anyone may reproduce, distribute, translate and create derivative works of this article (for both commercial and non-commercial purposes), subject to full attribution to the original publication and authors. The full terms of this licence may be seen at http://creativecommons.org/licences/by/4.0/legalcode

Many scholars have explored the service supply chain from different perspectives, producing many interesting studies. Wang *et al.* (2015) have reviewed the operational models in the service supply chain, covering a variety of hot topics, including service procurement, service outsourcing, contract design, pricing and quality decision making.

However, considering the complex interactions and dynamic behaviour factors among the service supply chain members, some of the premises of the extant literature need to be revised, because traditional research in operations management (OM) focused on providing tools and recipes to help decision makers with tactical operational decisions (Nagarajan and Sošić, 2008), and the neglect of the behaviour results in decision bias (Chen and Krajbich, 2018). Indeed, decision makers do not simply pursue the optimisation of their own material payoff, but the "most satisfactory result" in accordance with social preferences. It is important to note that behavioural economics is not a negation of traditional economics, but an amendment – the aim of which is to make academic research better serve practice (Croson *et al.*, 2013; Thaler, 2016).

Scholars have carried out in-depth discussions in the independent research fields, namely behaviour management and service supply chain management (SSCM). As service depends heavily on human involvement (Boshoff and Leong, 1998; Sengupta *et al.*, 2006), therefore, it is necessary to consider the impact of individual behaviour on the traditional operational setting in the service industry (Bendoly *et al.*, 2006). Due to the character of service industry, such as intangibility, heterogeneity and customer participation, the decision-making backgrounds in the service supply chain are diverse. An increasing number of scholars have been paying attention to the cross-disciplinary direction in recent years – that is, SSCM research from a behavioural operations perspective. It refers to introducing behavioural factors in the research situation of SSCM, and the optimal decisions will be affected after considering various behaviours of supply chain members (Liu and Wang, 2015; Liu, Wang, Shen, Yan and Wei, 2018; Dan *et al.*, 2018). The objective of this study is to review the extant literature of SSCM from the perspective of behavioural operations in order to identify the gaps in the research and agendas for future research, thereby facilitating the understanding of the development and potential of this cross-disciplinary research area.

2. Research method and literature selection

2.1 Service supply chain management (SSCM)

As the service industry grew in importance, scholars began integrating the impact of service into the traditional manufacturing supply chain, resulting in the service supply chain (Anderson and Morrice, 2000). Scholars initially regarded the service supply chain as a complement to the manufacturing supply chain, de Waart and Kemper (2004) defined the service supply chain as all processes and activities involved in the planning, movement and repair of materials to enable after-sales support of the company's products. Based on production-based supply chains – including Hewlett-Packard, SCOR and GSCF models – Ellram et al. (2004) constructed a SCC management framework and identified the main service functions. With the deepening of research, scholars have gradually recognised the characteristics of service and the differences between service supply and manufacturing supply chains (Sengupta et al., 2006; Baltacioglu et al., 2007; Liu, 2007; Ivanov et al., 2018). Sengupta et al. (2006) argued that service supply chains differ in terms of the standardised and centralised procedures and controls in manufacturing supply chains, with many supply chain decisions made locally and greater variation and output uncertainty resulting from the human involvement in service supply chains. Liu (2007) differentiated between service and manufacturing supply chains based on supply chain structure, product form, stability and supply chain co-ordination (Table I). Ivanov et al. (2018) have studied the drivers of supply chain flexibility for manufacturing, supply chain and service operations, and review the relevant literature on service supply chain. Meanwhile, detailing the characteristics of

MSCRA 1,1	Item	Service supply chain	Manufacturing supply chain
-,-	Structure	Service provider \rightarrow service	Supplier \rightarrow manufacturer \rightarrow wholesaler \rightarrow
		integrator \rightarrow customer	retailor \rightarrow customer
	Product from	Intangible service or "tangible product with intangible service"	Tangible product
30	Supply chain co-ordination	Co-ordination of service capacity and service plan	Co-ordination of production plan and inventory
00	Stability	Lower stability	management Higher stability
	Performance	Based on the service operation, which is	0 .
Table I.	evaluation	more subjective and has abstract	objective and has indicators that are easy to
Service supply chain		indicators	observe
and manufacturing	Influence factor of	Service signal, demand signal and	Inventory, demand signal and pricing
supply chain	bullwhip effect	pricing fluctuation	fluctuation

service, Baltacioglu *et al.* (2007) have proposed a new definition of service supply chain: a network of suppliers, consumers, service providers (SPs) and other supporting units that provide the resources necessary to produce services, transform resources into supporting and core services and then deliver these services to customers.

A widely accepted structure of service supply chain is: "Service Provider (SP)- Service Integrator (SI)-Customers" (Choy et al., 2007; Liu, Wang, Shen, Yan and Wei, 2018). SIs usually have stronger control power and can outsource the functional services to SPs in order to maintain competitive advantages. They then integrate these functional services into integrated service solutions for end customers. Based on this structure, many scholars have expanded and enriched research on service supply chain in the logistics industry (Liu, Wang, Shen, Yan and Wei, 2018), advertising industry (Zhao et al., 2017), consulting industry (Breidbach et al., 2015), call-centre industry (Coyle, 2010; Xia et al., 2015) and professional services industry (Harvey, 2016). Wang et al. (2015) subdivide the service supply chain into two categories based on the specific form of the product: namely, the service only supply chain (SOSC) and product service supply chain (PSSC). In SOSC, the product is pure service, such as body/health checks in healthcare, while the product in PSSC is the combination of a physical product and intangible service. The majority of extant service supply chain literature focuses on the PSSC, introducing service elements in the research context (Stock et al., 2010; Maull et al., 2012; Li et al., 2016). Few SOSC studies explicitly focus on the service sector and consider the characteristics of service – including those of intangibility, simultaneity, heterogeneity, perishability and labour (customer) intensive. These characteristics make it difficult to visualise and measure service and more challenging to manage service supply chain (Baltacioglu *et al.*, 2007; Maull et al., 2012).

Some scholars have explored the processes and links of the service supply chain. In this regard, Baltacioglu *et al.* (2007) have proposed that SSCM can be divided into demand management, capacity and resources management, customer relationship management, supplier relationship management, order process management, service performance management and information and technology management. Rezaei Pandari and Azar (2017) have divided service supply chain into the following components by means of coding: service delivery management, service-relationship management and customer relationship management, market management, service-capability management, knowledge and information-flow management, cash-flow management and risk management. This study divides service supply chain into four links by means of open and axial coding (Table II): service supply management, service integration management, service demand management and service co-ordination management.

2.2 Research method

A literature review should take rigorous, replicable, scientific and transparent factors into consideration (Spina *et al.*, 2013). Figure 1 illustrates the specific steps of the research method: source identification, source selection and extraction and source evaluation and categories generation (Agrawal *et al.*, 2015; Liu, Bai, Liu and Wei, 2017). Following these steps, the structured classification and corresponding categories were obtained.

2.2.1 Source identification. It is the first step of literature review. It aims to identify four crucial points: source, scope, keywords and time span. To identify and select relevant literature, this study used five popular databases: Wiley, Web of Science, Emerald, Taylor and Francis and ScienceDirect. Next, the scope needs to be well defined to provide the focus of the research (Croson *et al.*, 2013; Boysen *et al.*, 2015), it is crucial to decide which papers qualifies as "SSCM research from a behavioural operations perspective" and which does not. To satisfy this study's research topic, the literature must meet the following two conditions: First, it needs to occur in the service supply chain context, including the PSSC and SOSC mentioned above. Second, it is necessary to reflect the influence of behavioural factors in the study. That is to say, the decision-making process is indeed affected by the introduced behavioural factors and leads to the limited rationality of the decision makers, who no longer aim at maximising their own profits.

According to the above criteria, this paper first conducted a preliminary search on the literature that combines service supply chain and behavioural factors in five databases. Since behavioural science is a broad concept, it contains a variety of behavioural subtypes. Some studies may not use "behave/behaviour/behavioural" as keywords and choose other keywords of subtypes instead. Similar to Croson *et al.* (2013), this study chose factors that fundamentally correct the rational decision makers' actions as behavioural factors. Most existing literature focus on the following subdivided behavioural factors: risk attitude and prospect theory, fairness concern, forecast bias, reciprocal and altruism and strategic behaviour. In the process of literature search, we also found that some scholars are concerned about other behaviour and cognitive behaviour. Although these behavioural factors are not the mainstream factors in the field of behavioural science, their existence triggers the transformation of the decision makers' objective functions and result in the decision bias. This paper classifies these factors into the category of "other behaviour". The concepts of the six behavioural factors and the keywords for literature search are shown in Table III.

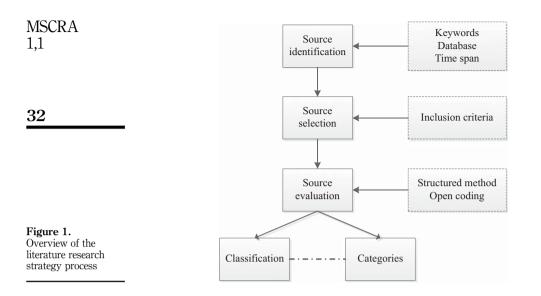
The papers with the above keywords and "service supply chain" in the title and abstract were identified. As the research on SSCM from the perspective of behavioural operations is a relatively new research area, most relevant studies are published in the last 10 years. Thus, this study's time span was defined as 2009–2018. The number of initial papers is shown in Table IV. Table IV shows the number of papers initially identified from the five databases.

2.2.2 Source selection and extraction. The purpose of this step is to extract papers that are more relevant to the research topic from the initially identified literature. Considering the

Link	Object oriented	Main task
Service supply management Service demand management	SP End customer	Outsource, order management, optimal decisions of SP Demand management and customer relationship management
Service integration management	SI	Capacity and resource management, optimal decisions of SI
Service co-ordination management	Holistic SCC	Performance management, global co-ordination and optimisation

Service supply chain management

Table II. SSCM links



Subtype	The meaning of subtype	Keywords
Prospect theory and risk attitude	Risk attitude refers to the performance of decision makers in the face of risk. Prospect theory shows that decision makers are risk-averse when faced with gains and risk preference when facing losses	Prospect theory, loss aversion, risk attitude, risk averse/ aversion, risk seeker/seeking, risk preference
Fairness concern	The difference of profit among supply chain members can trigger fairness concern among decision makers, resulting in a significant impact on the utility functions	Fairness, fairness preference, fairness concern
Forecasting bias	The gap between the predicted result and the real result. Overconfidence is a common forecast bias	Forecasting bias, overconfidence/overconfident, over-placement, overestimation, over-precision
Reciprocity and altruism	Reciprocity is a social norm of responding to a positive/ negative action with another positive/negative action, altruism means an unconditional motivational state with the goal of benefitting another	Reciprocity, reciprocal, altruism, altruistic
Strategic behaviour	Narrow definition of strategic behaviour is forward- looking behaviour; generalised strategic behaviour refers to decision making that considers other influencing factors	Strategic/myopic, customer/ consumer, supplier/service provider, integrator/LSI behaviour
Other behaviour	Other behaviours caused by human involvement	Competition, relationship, cognitive/cognitive hierarchy

Table III. The meaning and keywords of six subtypes of behavioural factor

research scope, only papers that directly discuss behavioural operations in service supply chains and have strong relevance are included, the specific criteria for inclusion and exclusion are as follows. While retaining peer-reviewed journal articles, this study excludes conference papers, working papers, commentaries and book reviews (Liu, Bai, Liu and Wei, 2017). Retaining studies that clearly indicate that behavioural factors have influenced the research context of the service supply chain, papers involving only relevant concepts were excluded. For instance, Williams and Waller (2011) studied demand forecast in the supply chain. Although the keyword "service" appeared in the abstract, this study does not discuss

service-related content and did not highlight the impact of behaviour in forecasting. Consequently, this article was eventually excluded from this study. Duplicate papers selected according to different keywords were eliminated. Some studies in Table IV might be counted more than once. For example, one paper may be found when using "behaviour" and "fairness concern" as keywords. In order to obtain a more authoritative research status and propose research agendas with better reference value, this study give preference to studies published in top journals in the field of operational management, including: Journal of Operations Management, Manufacturing and Service Oberations Management, Management Science, Decision Sciences, Production and Operations Management, International Journal of Operations & Production Management, and the European Journal of Operational Research. Some journals pay much more attention to supply chain management, including International Journal of Production Economics, International Journal of Production Research, Journal of Purchasing and Supply Management and Transportation Research Part B and Part E (Donohue and Schultz, 2018). However, for subtypes that only have a small number of initial papers, papers from other publications were also retained in order to reflect the status quo. Using the principles to screen the literature, a total of 64 papers consistent with the research topic of this study were selected. Table V lists the statistics of the journals of 64 articles.

2.2.3 Source evaluation and categories generation. To define the categories of each classification from the selected papers, open coding and axial coding was also performed in content analysis. Open coding is the process of extracting, refining and analysing the relationship between constructs, while axial coding aims to finding the intrinsic link between constructs (Strauss and Corbin, 1994; Hollebeek *et al.*, 2017). This approach enabled us to increase the validity of the relationship between classifications with its corresponding categories. The coding method and classification result will be explained in detail in next section.

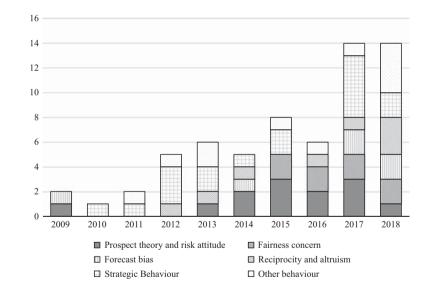
3. Findings

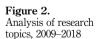
3.1 Overview of the extant literature

Further analysis of the publication year, type of behaviour and main authors was conducted. As Figure 2 indicates, "SSCM from the perspective of behavioural operations" has received greater attention over the last 10 years. The 64 selected articles were divided into six types according to the dimension of behavioural factors, as follows: risk attitude and prospect theory (13 studies), fairness concern (8 studies), forecast bias (6 studies), reciprocity and altruism (7 studies), strategic behaviour (17 studies) and other behaviour (13 studies). As noted, an analysis according to the main authors was also conducted. Figure 3 shows dominant authors in this field. It can be found that Chinese scholars have paid more attention to this research field. This is due to the following two facts: on the one hand, in recent years, as the world's second largest economy, China's service economy has developed rapidly. In 2007, the service industry accounted for 40.1 per cent of GDP. After 10 years, this ratio has reached 51.6 per cent in 2017, and China is aiming to increase that number to 60 per cent in 2025 (Zhu, 2017). In order to maintain core competitiveness, more

Database	Prospect theory and risk attitude	Fairness concern	Forecasting bias	Reciprocity and altruism	Strategic behaviour	Other behaviour	Total amount	
Wiley	11	8	5	5	33	13	75	
Web of Science	14	14	1	6	49	35	119	Table IV.
Emerald	10	3	14	10	84	39	160	Number of papers
Taylor & Francis	22	13	36	7	24	9	111	initially identified
ScienceDirect	14	49	52	59	41	21	236	from each database

MSCRA 1,1	Journal title	Number
,	International Journal of Production Economics	6
	International Journal of Production Research	5
	Annals of Operations Research	5
	European Journal of Operational Research	4
0 (Journal of Business & Industrial Marketing	3
34	Production & Operations Management	2
	Asia-Pacific Journal of Operational Research	2
	Transportation Research Part E: Logistics and Transportation Review	2
	Control and Decision	2
	European Journal of Industrial Engineering	2
	Discrete Dynamics in Nature and Society	2
	Chinese Journal of Management Science	2
	Journal of Supply Chain Management	2
	The International Journal of Logistics Management	1
	International Journal of Operations & Production Management	1
	Journal of Cleaner Production	1
Table V.	Journal of Service Research	1
The number of papers	International Journal of Shipping and Transport Logistics	1
covered in major	Other journals	20
journals	Total	64





and more enterprises have begun to outsource functional services to providers and play the role of SIs, thus forming an organisational structure of service supply chain in industrial practice (Liu, Wang, Shen, Yan and Wei, 2018). For example, China's Cainiao Network is a typical logistics SI, which integrates providers' resources to provide logistics solutions for end customers. The rich cases in practice have brought more research motivation to scholars. On the other hand, behavioural operations have attracted the attention of many scholars in China, the international workshop on behavioural OM has been organised by the Operations Research Society of China for 10 years. Many excellent



and creative studies have emerged from this workshop, enriching the participants' understanding of behavioural operations.

During open coding, the 64 selected papers were analysed to identify the research themes as open codes. During axial coding, the relationships among these open codes were assessed and grouped into four axial codes. For example, Liu, Liu and Ge (2013) studied the order allocation of logistics service supply chain (LSSC) based on cumulative prospect theory, which focuses on the behavioural impact on the SP, while Sawik (2016) studied the impact of risk aversion on joint selection of SP", respectively, during open coding. Then, according to the classification of the main axis, these two papers were classified as service supply management during axial coding. Similarly, Liu, Wang, Shen, Yan and Wei (2018) studied the impacts of peer-induced and distributional fairness concerns on optimal decision making in order allocation (SI) and contract design "in open coding and service integration management in axial coding.

The four main axes and their corresponding open codes are summarised as follows:

- (1) service supply management: supply uncertainty, supplier selection and evaluation, outsourcing and order allocation (focus on the SP's problem), procurement management, contract choice and SP's optimal decision;
- (2) service demand management: demand uncertainty, customer segmentation, customer relationship management, customer participation and value creation;
- (3) service integration management: resource and order integration (focus on the SI's problem), supply and demand matching, contract design and SI's optimal decision (pricing decision, service quality management and supervision); and
- (4) service co-ordination management: performance evaluation and management, service supply chain co-ordination and optimisation, profit distribution and global management framework.

As such, based on the results of open and axial coding, this study derived four links in the service supply chain, which constitute the second dimension of this literature review. The result of the classification of the 64 selected studies into two dimensions is shown in Table VI.

MSCRA 1,1 36	Other behaviour	Jin and Ryan (2012), Nagurney <i>et al.</i> (2015), Dan <i>et al.</i> (2018) and Huang <i>et al.</i> (2018) Narayanan and Moritz (2015)	Liu and Xie (2013)	Afonso Vieira <i>et al.</i> (2011), Gligor and Holcomb (2013), Rezapour and Farahani (2014), Narayanan and Moritz (2015), Xia <i>et al.</i> (2015), Song <i>et al.</i> (2016), Rezaei Pandari and Azar (2017) and Wang <i>et al.</i> (2018)
	Strategic behaviour	Haas et al. (2013), López and Zúñiga (2014), Zhang et al. (2015) and Zhang, Xing and Li (2018) Kurata and Nam (2010),	Kurata and Nam (2013) and Sampson and Spring (2012) Dan <i>et al.</i> (2012), Wang <i>et al.</i> (2017), Cai <i>et al.</i> (2017) and Zhao <i>et al.</i> (2017)	Song <i>et al.</i> (2011), Maull <i>et al.</i> (2012), Zha <i>et al.</i> (2015), Wang <i>et al.</i> (2015), Wang <i>et al.</i> (2017), Boon-itt <i>et al.</i> (2017) and Komulainen <i>et al.</i> (2018)
	Reciprocity and altruism	Chu <i>et al.</i> (2012) and Zhang, Li and Gou (2017)	Wang and Dai (2014) and Beitelspacher <i>et al.</i> (2018)	Hwang and Rho (2016), Liu, Yan, X., Wei, Xie and Wang (2018) and Dania $et al$ (2018)
	Forecast bias	Liu, Shen, and Wang (2018) and Liu, Wang, Tang and Zhu (2018) Liu, Wang, Tang	and Zhu (2018) Bao (2014) and Liu, Shen, and Wang (2018)	Manary et al. (2009), Baecke et al. (2017), Meeran et al. (2017) and Liu, Wang, Tang and Zhu (2018)
	Fairness concern	Liu, Liang, Liu, Wang and Wang (2015) and Liu, Wang, Zhu, Wang and Shen (2017)	Li, Q.H. and Li, B. (2016), Du and Han (2018) and Liu, Wang, Shen, Yan	Liu and Net (2015), Wang <i>et al.</i> (2016), Ma and Chen (2017) and Liu, Wang, Shen, Yan and Wei (2018)
T-bl- M	Risk attitude and prospect theory	Liu, Liu and Ge (2013), Liu et al. (2014), Liu and Wang (2015), Benedettini et al. (2015) and Sawik (2016)	Yang <i>et al.</i> (2009), Choi (2016) and Chen (2017)	Selviaridis and Norman (2014), Liu, Shang and Lai (2015), Yang and Xiao (2017), Zhang, Kou, Leng, Wang and Dan (2017) and Truong and Hara (2018)
Table VI. Literature classification according to two dimensions	Behaviour Link of SSC	Service supply management Service	demand management Service integration management	Service co- ordination management

3.2 Dimension analysis results

The main findings of the analysis of the two dimensions of the extant literature can be summarised as follows. In terms of the behavioural factor dimension, the six types of behaviour factors attract varying degrees of attention. Of the 64 selected papers, 17 papers are related to strategic behaviour. Of these, 8 studies consider the impact of the customer and 5 conducted qualitative research to illustrate the importance of customer presence in the service supply chain. Risk attitude and prospect theory (13 studies) and fairness concern (8 studies) are hot topics. As two common behaviours in the OM field, the models and measurement methods of risk attitude and fairness concern are relatively mature. In total, seven studies consider reciprocal and altruistic behaviour. Forecast bias appears to receive the least amount of attention with only six relevant studies has gradually increased since 2015, indicating that the cross-disciplinary research on behavioural economics has attracted more attention. Moreover, as Figure 2 shows, the number of researches on reciprocal and altruistic behaviour, strategic behaviour and forecasting bias has gradually increased in recent years.

In terms of the supply chain link dimension, most scholars have focused on service supply management and service co-ordination management, with few studies considering service demand and integration management. Although many studies introduce customer segments, the core considerations of these studies are optimal decision-making issues of other supply chain members rather than customer decision problems, and suggestions for demand and customer management are limited. Breidbach *et al.* (2015) suggest that the current research on service supply chain is narrow and lacking in-depth analyses from the view of customer while some scholars have begun attaching importance to customer behaviour in manufacturing supply chain. For instance, Yi et al. (2018) discuss the impact of customer's fairness concern on channel selection, and Amornpetchkul et al. (2018) study the overspending behaviour of customer. Moreover, the limited attention to service integration management indicates that the uniqueness of this SI may not be fully understood. Many scholars regard SI in service supply chain as corresponding to the role of the retailer in the manufacturing supply chain; while this may be true in PSSC, it is not suitable in SOSC. In SOSC, the SI may have no physical resources to undertake the service and can take part in the service supply chain by using the advantage in marketing, information and management. As such, the decision-making problem of the SI will differ from that of the retailer (Li, X. and Li, Y., 2016). Thus, strengthening customeroriented research and behavioural research that focused on the integration of service supply chain is an important trend in SSCM, which can provide managers with more valuable suggestions.

4. Discussion

This section first provides a brief review of the concept and development of the identified behavioural factors, then presents the systematic review of the extant literature to propose a SSCM research agenda from the perspective of behavioural operations.

4.1 Main behavioural factors in the OM field

From a cognitive system perspective, behaviour is the result of dual processes during decision making: a fast and intuitive process on the one hand, and a slow and deliberative process on the other (Urda and Loch, 2013; Krajbich *et al.*, 2015; Chen and Krajbich, 2018). In 2001, the American Economic Association's highest honour, the John Bates Clark Medal, was awarded to Matthew Rabin, who introduced human psychological behavioural factors into the economic model. In 2002, the Nobel economics prize was awarded to Kahneman and Tversky, who proposed prospect theory in 1979. Prospect theory modifies the traditional

Service supply chain management

MSCRA 1.1

risk decision theory and demonstrates that decisions made in uncertain environments are biased. Behavioural economics and behavioural operations have gradually gained attention and begun developing rapidly. This section first shows the brief review of the six behavioural factors, as shown in Table VII.

4.2 SSCM from the perspective of behavioural operations

4.2.1 Risk attitude and prospect theory. As service is perishable, risk management in the service supply chain is an important issue that cannot be ignored (Baltacioglu et al., 2007). These risks - including market and financial risks, among others - are not independent (Truong and Hara, 2018). Selviaridis and Norrman (2014) identify four influencing factors of financial risk in the service supply chain from the perspective of the provider; namely, performance attributability within the service supply chain, relational governance in service supply chain relationships, reward balancing and provider ability to transfer risk to sub-contractors. Benedettini et al. (2015) have demonstrated that the existence of service businesses will produce a greater threat of bankruptcy among supply companies, as well as greater environmental risk when enterprises provide demand chain related services. The existence of risk will lead to different risk attitudes among decision makers, resulting in different decision-making behaviours (Liu and Wang, 2015; Yang et al., 2009; Yang and Xiao, 2017; Zhang, Kou, Leng, Wang and Dan, 2017). As such, it is important to consider the risk attitude of decision makers in the supply chain of service sectors with higher uncertainty, such as the logistics and financial industries (Sawik, 2016; Choi, 2016; Chen, 2017). Liu and Wang (2015) have found that logistics

	Behaviour	Extant research issues in OM field
	Risk attitude and prospect theory	Different measurement methods of risk: value-at-risk method (Hosseini and Verma, 2017), conditional value-at-risk method (Ye <i>et al.</i> , 2017), mean variance model (Cui <i>et al.</i> , 2016), risk attitude and supplier selection (Harrison <i>et al.</i> , 2009), risk attitude and quality control (Liu and Wang, 2015) and cumulative prospect theory and order allocation (Liu, Ge and Yang, 2013; Liu <i>et al.</i> , 2014)
	Fairness concern	Channel co-ordination (Cui <i>et al.</i> , 2007), revenue management (Tereyağoğlu <i>et al.</i> , 2017), procedural fairness (Rabin, 1993), advantage and disadvantage fairness (Fehr and Schmidt, 1999) and fairness preference model (Bolton and Ockenfels, 2000; Cui and Wu, 2018)
	Forecast bias	Different means of forecast bias (Goodwin <i>et al.</i> , 2018), overconfidence (over- placement, overestimation and over-precision) (Gervais <i>et al.</i> , 2003; Moore and Healy, 2008)
	Reciprocity and altruism	Positive and negative reciprocity (Fehr and Gächter, 2000; Pereira <i>et al.</i> , 2006; Gal and Pfeffer, 2007), corporate social responsibility (Luo and Zheng, 2013), supply chain co-operation (Simatupang and Sridharan, 2005; Liang and Wan, 2007), supply chain co-ordination (Lin and Hou, 2014; Du <i>et al.</i> , 2014), optimal decision making (Xia <i>et al.</i> , 2018; Shi <i>et al.</i> , 2018; Liu, Yan, X., Wei, Xie and Wang, 2018), order allocation (Baltacioglu <i>et al.</i> , 2007; Zhang, Li and Gou, 2017) and altruistic behaviour and subtypes (Takano <i>et al.</i> , 2016)
	Strategic behaviour	Narrowly defined strategic behaviour means forward-looking. Strategic customer (Liang <i>et al.</i> , 2018; Ghoshal <i>et al.</i> , 2018), the impacts of strategic behaviour (Zhang, Mantin and Wu, 2019; Papanastasiou and Savva, 2016; Kremer <i>et al.</i> , 2017). Generalised strategic behaviour refers to decision making that considers other influencing factors (Haas <i>et al.</i> , 2013; Liu and Xie, 2013; López and Zúñiga, 2014; Zhang, Xing and Li, 2018)
Table VII. A brief review of six subtypes of behavioural factor	Other behaviour	Relationship-driven behavioural issues (Afonso Vieira <i>et al.</i> , 2011; Gligor and Holcomb, 2013), competitive behaviour (Kurata and Nam, 2010; Jin and Ryan, 2012; Nagurney <i>et al.</i> , 2015; Liu, Wang, Shen, Yan and Wei, 2018; Dan <i>et al.</i> , 2018) and bullwhip effect and cognitive profile (Narayanan and Moritz, 2015)

38

service integrators (LSI) prefer risk-seeking functional logistics service providers (FLSP) in order to obtain smaller supervision and larger compliance possibilities. Many scholars believe that decision makers show risk aversion in uncertain environments to minimise the negative impacts of risk. For instance, considering the risk aversion behaviour of the SP, Liu, Shang and Lai (2015) have proposed a knowledge sharing incentive model for the e-commerce service supply chain. Sawik (2016) has studied the optimal joint selection of suppliers and the stochastic scheduling of customer orders under random supply disruptions. Meanwhile, Choi (2016) has observed that to keep the level of risk under control in the service supply chain of the fashion industry, retailers tend to possess risk-averse behaviour that impacts their ability to make optimal decisions, implied inventory service levels and the value of the quick response system.

Prospect theory is also one behavioural factor that garnered the attention of scholars in the early time. Liu, Liu and Ge (2013) and Liu *et al.* (2014) introduced prospect theory in the research on LSSC, considering the impacts of reference point, loss aversion, as well as the risk attitude towards gains and losses, before revising the objective function of order allocation.

As two classic behaviours in the traditional OM field, prospect theory and risk attitude received more attention in the service supply chain. This is because the models and methods of risk measurement are relatively fixed, and scholars can alter these models flexibly and conduct new research in different research contexts, such as e-commerce (Liu, Shang and Lai, 2015), fashion industry (Choi, 2016). These studies are mostly based on traditional models (value-at-risk method, conditional value-at-risk method and mean variance model, etc.) and the innovation lies mainly in the research problem rather than the research method. Scholars can conduct in-depth research from the point of methodology, such as comparing the advantages and disadvantages of multiple risk measurement methods in the same research scenario or combining model and empirical method. Prospect theory is indeed a classic and interesting behavioural factor, but the attention received is much less than the risk attitude. Many traditional utility functions can be modified based on the prospect theory in different service scenarios combined with the characteristics of the service supply chain, and scholars can add new variables to traditional problems and explore whether the influence of prospect theory will be affected by other factors.

4.2.2 Fairness concern. As a result of the natural concern regarding material benefits, decision makers will select reference points for comparison. These reference points can trigger fairness concerns (Li, Q.H. and Li, B., 2016; Wang et al., 2016; Liu, Wang, Zhu, Wang and Shen, 2017; Du and Han, 2018). In the service supply chain, fairness concern modifies the utility function, thereby affecting the mechanism of decision making and supply chain co-ordination (Liu and Shu, 2015; Ma and Chen, 2017). Although there are many ways to choose the reference point, these methods essentially aim to modify the utility calculation criterion in traditional economics by introducing the fairness preference (Cui and Wu, 2018). Choosing a member of the vertical supply chain as a reference point will lead to distribution fairness concern, while choosing one from the horizontal supply chain will trigger peerinduced fairness concern (Liu, Wang, Shen, Yan and Wei, 2018). Liu, Liang, Liu, Wang and Wang (2015) have constructed an adjusted order allocation utility function of FLSP during multiple periods based on inequity aversion theory. In doing so, they introduce FLSP's inequity feeling and patience limit, and examine their impact on order allocation in the LSSC. Wang et al. (2016) have investigated the channel co-ordination issue in a two-echelon LSSC comprising one LSI and one FLSP, finding that the LSI's reservation quantity and the channel profit are affected by the LSI's fairness concern. Du and Han (2018) have considered the combination of members' fairness concerns and the joint decision of pricing and service quality guarantees in the LSSC, demonstrating that the LSSC's overall profit is worse off with fairness concerns. Liu, Wang, Shen, Yan and Wei (2018) have established an LSSC

comprising an LSI and two FLSPs, thereby introducing distributional and peer-induced fairness concerns to the order allocation process. They find that the optimal utility of LSI increases with the new FLSP's peer-induced fairness concern and decreases with the incumbent FLSP's distributional fairness concern.

Fairness concern is also a widely discussed behaviour in the OM field. There are different expressions according to the choice of reference point. Early studies analysed the impacts of fairness concern on service supply chain decision making. Subsequent research began to consider complex research scenarios. However, the existing research still needs to be deepened. The characteristics of the service supply chain should be combined with fair concerns to create unique research contexts that are different from PSSC:

- *RQ1.* Consider the heterogeneity and customer engagement of service supply chain, will customers show different fairness concerns due to the service quality?
- *RQ2.* In the context of informatisation, is there any new technology that can help solve the impact of fairness concern?

These interesting research questions are waiting for academic insights.

4.2.3 Forecast bias. Economic forecasting uses a combination of statistical methods and human judgment, with human intervention required to correct the statistical prediction results. This makes forecast bias inevitable (Manary et al., 2009). Goodwin et al. (2018) provide different behaviours of how individuals can game the forecasting process, such as enforcing, filtering, hedging and second guessing. The intangibility and perishability of service creates more uncertainties in the service supply chain and forecast bias has attracted the attention of numerous scholars (Baecke et al., 2017; Meeran et al., 2017). In the related research of forecast bias in the service supply chain, overconfidence receives most concern, which can be subdivided into over-placement, overestimation and over-precision. Many scholars have modified the traditional newsvendor model by introducing overconfident behaviour. Bao (2014) has examined overestimation and over-precision in the power service industry, demonstrating that overconfident managers cause insufficient service levels. Moreover, increasing regulatory punishment for electricity shortages and providing subsidies for capacity recovery are conducive measures for calibrating insufficient services levels, as well as the overconfident behaviour affecting the manager's judgment of the cost of capacity recovery. Liu, Wang, Tang and Zhu (2018) have developed a two-period service capacity procurement model, in which market demand surges in the second period. They consider the overconfidence of the LSI in LSSC and find that such behaviour leads to the lowest service level of the FLSP in the second period during demand surge. This study further proposes FLSP-led mechanism/dynamic wholesale price mechanism to reduce/ eliminate the negative impact of LSI overconfidence. Liu, Shen and Wang (2018) have examined overconfidence behaviours of shipping company and Tianjin port and found that the company's overconfidence influences the threshold of Tianjin Port's overconfidence level, and this effect is magnified in the context of demand updating.

On account of human involvement, predictive bias is a common behaviour in service supply chain. However, there are few relevant studies and most of them focus on the overconfidence behaviour. The bias caused by other factors can be supplemented; the seven possible reasons of the forecast bias in Goodwin *et al.* (2018) can provide some references for future research. In the service industry, the estimation of service capacity and service demand is the premise of decision making, and there are different influencing factors in different industries. For example, in the port industry, forecasts may be heavily influenced by policies, and forecasts may depend on the development of the e-commerce in the logistics industry. Therefore, it is very valuable to carry out relevant research after conducting indepth research on some sub-sectors. In addition, new research backgrounds have spawned

1.1

MSCRA

some interesting research topics. In the era of big data, the forecast bias can be weakened intuitionally, but are there other factors that lead to counter-intuitive conclusion? These problems urge more research into behavioural research of service supply chain to achieve better combination of academia and practice.

4.2.4 Reciprocity and altruism. Partnership is more important in the service supply chain than in the traditional manufacturing supply chain, and reciprocal behaviour among members positively impacts the overall performance (Zhang, Li and Gou, 2017; Dania *et al.*, 2018). Chu *et al.* (2012) have demonstrated that reciprocal behaviour has a positive impact on supplier flexibility. Examining the strategic value of the reciprocal sharing of RFID among enterprises in the supply chain, Hwang and Rho (2016) have shown that reciprocal behaviour between organisations – that is, high-level shared information quality and inter-organisational RFID system quality – can improve supply chain visibility and agility, as well as enhance inter-organisational trust. Beitelspacher *et al.* (2018) have examined the reciprocal behaviour of returns between supplier salespeople and retailers in the reverse LSSC. In doing so, they argue that when one party produces a reciprocal move, the other party responds positively.

Altruism is a more selfless and unconditional action. An empirical study conducted by Urda and Loch (2013) shows that altruism is the result of emotional evolution, and that humans are strong altruists. Altruistic behaviour has a major impact on the utility functions of decision makers. Wang and Dai (2014) have explored the effects of altruistic behaviour on optimal supply chain decision making. Liu, Yan, X., Wei, Xie and Wang (2018) have examined the effects of the altruistic preferences of LSI and FLSP in the LSSC on the utility and contract effectiveness. They propose that *ex post* payment contracts and "revenue sharing + franchise fee" contracts can be used to co-ordinate the service supply chain.

In the related studies that use the analytical models, reciprocity and altruistic behaviour are easily confused with the concept of revenue sharing. In fact, reciprocity and altruism emphasise the endogenous willingness of a decision maker, and revenue sharing is an external manifestation of these two behaviours. It is difficult to adopt theoretical models to describe the internal and external differences. Therefore, in the future research, the combination of multiple methods is encouraged to solve the relevant problems. Scholars can use empirical model, case study, field experiment to examine the existence of reciprocal and altruistic behaviour based on observation of industrial practice and then construct the theoretical model; the conclusions obtained in this way will provide more valuable suggestions to practitioners.

4.2.5 Strategic behaviour. The strategic behaviour of the decision maker in service operations is another hot research topic. As noted earlier, narrowly defined strategic behaviour is the opposite of myopic behaviour. In contrast to manufacturing supply chain research, few studies have introduced the concept of the strategic customer into the service supply chain. This is because relevant studies on strategic customers usually hinge on the premise of the leftover inventory at the end of the main selling season in newsvendor model, but pure services are typically considered perishable and not able to be stored. Wang et al. (2017) have considered customer strategic behaviour in PSSC, analysing the impact of the product service system value, cost and service value ratio on consumer strategic behaviour. Supply chain co-ordination is finally realised using the revenue sharing contract. In studies of generalised strategic behaviour, the understanding of "strategic" is more diverse. Given the important role of customers in the service supply chain (Maull et al., 2012; Sampson and Spring, 2012), much of the strategic behaviour literature considers customer's impact - including customer preference, customer satisfaction and customer loyalty (Kurata and Nam, 2010, 2013; Song et al., 2011; Dan et al., 2012; Liu and Xie, 2013; Haas et al., 2013; Boon-itt et al., 2017; Cai et al., 2017). However, many studies only introduce the service element

into research situations in PSSC, with limited discussions on SOSC (Wang *et al.*, 2015). Haas *et al.* (2013) portray the strategic behaviour of the e-service supplier in complex service value networks, arguing that e-service suppliers who want to maximise their business success need to configure their services according to the preferences of the consumers. López and Zúñiga (2014) study the strategic ability adjustment behaviour of servers in the judicial service supply chain, noting that servers within the supply chain change their processing speeds in order to maintain a backlog of cases that is acceptable and credible. Zha *et al.* (2015) investigate the effort of a service
platform in the hotel service supply chain and explore its influence on the hotel's decision and channel co-ordination. Zhang *et al.* (2015) and Zhang, Xing and Li (2018) have considered the quality preferences of strategic suppliers in the service supply chain that will determine their quality efforts. Komulainen *et al.* (2018) have examined how customer value experience affects the reorganisation of the bank service network. This study shows that the service supply chain needs to be reorganised according to customer experience, and that digital services cannot be provided by a single banking SP because the ecosystem of such services is becoming more complex.

Among the 64 studies selected in this paper, there are 17 papers relevant to the strategic behaviour. Although many studies introduce the influence of customers' influence, they mainly focus on the generalised strategic behaviours and analyse the impact of customer's attributes (such as customer preference) on other members' optimal decisions. Compared to other service characteristics – such as intangibility, heterogeneity and simultaneity – customer involvement is more concrete and comprehensible, constituting an intuitive transformation from a traditional manufacturing supply chain to service supply chain through the introduction of the role of the customer. The extant research on the influence of customer role is not in-depth enough, future research needs to treat customers' decisions as endogenous variables and there is much space to be filled in the analysis of decision-making changes from the perspective of customer.

4.2.6 Other behaviour. In addition to the mainstream behavioural factors discussed above, this study observes several other behaviours that have attracted the attention of scholars: namely, relationship-driven behaviour, competitive behaviour and the cognition of the decision maker. In regard to relationship-driven behaviour, scholars are increasingly beginning to shift away from focusing on individual decision making to global decision problems. Moreover, the impacts of personal and group relationship have gradually begun receiving more attention (Afonso Vieira *et al.*, 2011; Gligor and Holcomb, 2013; Song *et al.*, 2016; Wang *et al.*, 2018).

Competitive behaviour in the service supply chain is another emerging topic. Liu, Wang, Shen, Yan and Wei (2018) have examined competitive behaviour between two FLSPs in the LSSC, noting its impact on order allocation. They show that horizontal competition has a positive impact on the LSI's optimal pricing and FLSPs' optimal levels of service innovation. In their study, Huang et al. (2018) have introduced two manufacturers who compete in terms of price, quality and service level. Research shows that when competition is weak, retailers tend to encourage co-operation between manufacturers to avoid poor quality and service level. Consequently, several scholars have introduced service competition in dual-channel supply chains to discuss the impact of competitive behaviour (Jin and Ryan, 2012; Nagurney et al., 2015; Dan et al., 2018). Dan et al. (2018) have proposed a two-channel supply chain comprising manufacturers and retailers who are competitive in terms of value-added services. In doing so, they found that when a manufacturer improves the warranty service level, the service competition is weakened, and that no value-added service competition emerges when the warranty service level is high enough. Integrating competition into their model of several existing rivals in the SC market, Rezapour and Farahani (2014) discuss competition between supply chains for price and service levels.

1.1

MSCRA

Emerging behavioural factors in the relevant research include the decision maker's cognition. Narayanan and Moritz (2015) have demonstrated how the growing complexity of the supply chain has resulted in higher expectation of service among customers. In doing so, they investigate the underlying behavioural factors contributing to the bullwhip effect, identifying the cognitive profile of decision makers as a contributor. Rezaei Pandari and Azar (2017) have conducted in-depth interviews with insurance industry experts in Iran. Defining the performance measure of the service supply chain based on a fuzzy cognitive map, these scholars developed a model for service supply chain performance evaluation. The introduction of these emerging behavioural factors has opened further research opportunities in SSCM.

4.3 Features and challenges

Based on the results of this literature review, this study identifies three significant features of SSCM from the perspective of behavioural operations: namely, the abundance of research issues, extensive research backgrounds and multiple methods and greater attention to the combination of academic research and practice. This study has also identified three challenges: many characteristics of service are difficult to quantify in modifying the analytical model; service is not standardised and there are significant industrial differences; and systematic, comprehensive and multidisciplinary research are urgently needed.

Regarding the features of SSCM from the perspective of behavioural operations, there is an abundance of research issues: the service supply chain is a complete chain with the integrator as the core enterprise and connecting the SP and end customers at both ends. Scholars can focus on a single link of the service supply chain (supply/demand/integration management) or conduct studies from a holistic perspective (co-ordination management). Service elements are introduced based on traditional factors – such as price, cost and quality issues – in combination with various research scenarios, which generate a wealth of alternative research questions. The second feature of this area is extensive research backgrounds and multiple methodologies. The basic structure of the service supply chain is widespread in many industries, including the logistics, medical, consulting and tourism industries. Consequently, scholars can observe behavioural factors in a variety of industrial cases and conduct research through various methods, such as behavioural experiment, empirical research, multi-case analysis, real-case study and system dynamics. The third feature is that it pays greater attention to the combination of academic research and practice. Indeed, in comparison to traditional supply chain management research, SSCM from the perspective of behavioural operations research attaches more importance to problem-solving orientation. Scholars work hard to explore the application value of theoretical conclusions by proposing management insights.

At the same time, SSCM from a behavioural operations perspective has three major challenges. First, many characteristics of service are difficult to quantify, making it difficult to modify the analytical model. Many classic research issues – such as the newsvendor problem, bullwhip effect and quality control – need to be solved through modelling. However, in the context of service supply chain, these models are difficult to be modified due to the differences between service products and tangible products. Therefore, the conclusions cannot display the essential differences between service and traditional supply chain management. As a result of this challenge, numerous scholars have adopted qualitative and empirical methods to investigate service supply chains. However, the difficulty of empirical research lies in the acquisition of information and data, which requires close co-operation in practice and a reliable research design. Second, service is not standardised, and there are significant industry differences. Unlike traditional supply chain research, service may have different from logistics services. The latter is provided

Service supply chain management

based on a tangible infrastructure, and it has a certain time lag as a result of the existence of space/distance between production and consumption. In contrast, consulting services embody the intangibility and simultaneity of service. In order to obtain valuable management insights, research on service supply chains need to be combined with a practical background. Finally, systematic, comprehensive and multidisciplinary research is urgently needed. Issues related to social, environmental and economic harmony in the service supply chain are important and require a global research perspective. As a result of these challenges, there are fewer studies on service supply chains than there are on manufacturing supply chain management, and still fewer studies on SOSC.

5. Research agenda

Given the importance of the service economy as driving force in the development of the global economy, the management scenario of service supply chain is becoming abundant. At the same time, more and more scholars begin to pay attention to behavioural operation management. Donohue and Schultz (2018) provide an aggregate view of recent trends and some exciting emerging topics in the behavioural operations field. This study reviews papers published from 2012 to 2017 and provides continuity with two prior reviews of literature on BOM from 1985 to mid-2005 (Bendoly *et al.*, 2006) and 2006–2011 (Croson *et al.*, 2013). In contrast, a small stream of publications focusses on the SSCM from a behavioural operations perspective; there are many areas that need to be filled and enriched. Once scholars can accurately integrate the characteristics of the service to show the differences from traditional research and provide insights for practitioners, the research will be valuable.

Based on the review of the literature and identification of research trajectories, this study suggests five research agendas that may be of value to researchers going forward.

First, in terms of service supply chain links, researchers need to pay more attention to the research of demand-oriented management and integrated supply chain-oriented behavioural research. Based on the previous analysis, service demand management and service integration management receive less attention and more research is needed. In the existing literature, the customer-related research mainly considers the impact of customer involvement on other supply chain members, rather than treating the customer's behaviour as the endogenous factor and analysing the decision making from the perspective of customers. The future research needs to be adjusted to focus on the analysis of customers' behavioural motivation, to guide demand management. In addition, the SI in service supply chain does not fully correspond to the manufacturer in the manufacturing supply chain. SI has stronger control power than SP and is usually the leader in the service supply chain. Future research can combine this feature and carry out in-depth research to highlight the particularity of service supply chain.

Second, in terms of behavioural influence, although behavioural economists have confirmed the diversity of behavioural factors through numerous experiments, it is necessary to expand the understanding of behavioural operations. Many behavioural factors yet to be introduced into service supply chain research, including mental account, cognitive hierarchy and regret behaviour. These factors require further attention. Many scholars believe that the understanding of behavioural operations should not be limited to influencing factors related to cognition and psychology. In 2016, *Annals of Operations Research* published a special issue entitled, "Behavioural Operations Management in Social Networks", noting that: "most published papers focus on the individual cognitive level and study the manner in which personal behavioural traits. Study of patterns of individuals' decision making and behavioural factors in the service supply chain that deserve more indepth analysis. Doing so may provide different conclusions and insights to those derived

1.1

MSCRA

from manufacturing supply chain research. Taking traditional competitive behaviour as an example: in the service supply chain, demand is more sensitive to service and the main body of service provision is more flexible, resulting in diverse forms of service competition, such as peer competition, upstream and downstream competition and supply chain competition. Moreover, the study of complex service supply chains influenced by multiple behavioural factors is an important trend. By introducing multiple behavioural factors, the research situation will be closer to the real decision-making scenario. This agenda reminds researchers that they can read a wide range of literature, not limited to their own research field. Interdisciplinary literature may bring more novel ideas to scholars. In addition, it is necessary to consciously combine practical cases with academic theories.

Third, in terms of the background of the service industry, scholars should pay attention to behavioural research in new service industrial scenarios. No matter in developed or developing countries, service industry is undoubtedly the fastest growing and changing industry. Fierce market competition forces service innovation and optimisation. Scholars should pay close attention to the latest industry development trend. Here are some important trends:

- Smart supply chain development in the new technology era: amid the new technological revolution, emerging technologies have provided more development opportunities for the transformation of the service supply chain, including the behavioural decisions produced by the smart service model and big data operation.
- Sustainable development of service supply chain: decision makers will no longer only pay attention to absolute material benefits. Rather, environmental impact and social responsibility are becoming increasingly important principles in decision making.
- Platform transformation of service supply chain: with the improvement of basic infrastructure, the digitisation of operational processes and sound technologies of supply-demand matching, the platform economy has become one of the important transformation directions in service supply chain innovation and value chain restructuring (Zha *et al.*, 2015; Shi *et al.*, 2017). Based on the service supply chain platform, the traditional supply chain structure, upstream and downstream relationships and other factors may change greatly. In addition, considering the improvement of consumer demand, customised and personalised service has gradually replaced traditional mass production.

Some scholars have conducted researches in the context of sustainability (Darkow *et al.*, 2015; Liu, Bai, Liu and Wei, 2017; Tseng *et al.*, 2018), big data (Fernando *et al.*, 2018; Boone *et al.*, 2018) and demand updating (Liu, Zhu and Wang, 2017). However, they are yet to consider the influence of behavioural factors. Indeed, the impact of these new operating environments on the behaviour of decision makers constitutes a valuable research direction going forward.

Fourth, in terms of service segmentation, it is necessary to combine the characteristics of sub-industries. This is especially true for pure service industry, such as consulting service and judicial service, because the research problems in these industries may differ significantly from those of existing or traditional supply chain research. This study recommends that scholars adopt multiple methods – for example, combining empirical methods with models or algorithms with field experiments and multi-case analysis – and identify interesting behavioural factors in various industries, thereby enriching service supply chain research from the perspective of behavioural operations and presenting valuable recommendations for service supply chain managers.

Finally, from the perspective of research method, it is encouraged to use the combination of multiple methods to dig into the interesting research problems in the service supply chain.

Donohue and Schultz (2018) review 238 articles on behavioural operations, they find that nearly 30 per cent of papers in the publication set use at least two different methodologies to shed light on their research questions. The mainly used methods are analytical model, laboratory experiment and empirical method, including secondary data, survey and case study. In the 64 publications reviewed in this paper, the analytical model and empirical research are still the most widely adopted methods, and there is a lack in the use of laboratory experiment and field experiment. We are excited to see that some scholars have used the multimethod combination. For example, Song *et al.* (2011) use survey and case study method, López and Zúñiga (2014) use system dynamics and case study method, and Liu, Wang, Shen, Yan and Wei (2018) used Stakelberg game and make a case verification at the same time. Mutual verification of multimethod can provide a robust understanding of the research topic. Although this will increase the research difficulty, it is an inevitable trend with the deepening understanding of SSCM from the perspective of behaviour operations.

6. Conclusion

SSCM is an emerging trend in the field of supply chain management, with relatively few studies from a behavioural operations perspective. This paper selected 64 articles published between 2009 and 2018. These papers were systematically reviewed according to two dimensions: the first dimension is service supply chain link, which includes service supply management, service demand management, service integration management and service co-ordination management; the second dimension is behavioural factor. Based on the analysis of the literature, this study finds that different behaviour factors receive varying degrees of attention, with strategic behaviours receiving the most attention and forecast bias receiving the least. In addition, existing research has tended to focus more on service supply management and co-ordination management and less on service demand and integration management.

According to the overall analysis of the literature, this paper identifies three distinctive features of SSCM from the perspective of behavioural operations: abundant research issues, diverse research backgrounds and multiple methods and the greater attention of this research towards the combination of academia and practice. This study also identifies three major research challenges: service characteristics are difficult to quantify; service is not standardised; and systematic, comprehensive and multidisciplinary research is urgently needed. These challenges present research opportunities going forward. This paper also suggests five research agendas: demand-oriented management and integrated supply chain-oriented behavioural research; broadening the understanding of the scope of behavioural operations; integrating the latest backgrounds and trends of service industry into the research; greater attention to behavioural operations in service sub-industries; and multimethod combination is encouraged to be used to dig into the interesting research problems.

However, this study still has some limitations. First, due to limitations of time span, databases and selected keywords, some relevant literature may be omitted. Second, given the rapid pace of change in the service industry, this study may not cover all the valuable research topics.

References

- Afonso Vieira, V., Monteiro, P.R. and Teixeira Veiga, R. (2011), "Relationship marketing in supply chain: an empirical analysis in the Brazilian service sector", *Journal of Business & Industrial Marketing*, Vol. 26 No. 7, pp. 524-531.
- Agrawal, S., Singh, R.K. and Murtaza, Q. (2015), "A literature review and perspectives in reverse logistics", *Resources, Conservation and Recycling*, Vol. 97, pp. 76-92.
- Amornpetchkul, T., Ahn, H.S. and Şahin, Ö. (2018), "Conditional promotions and consumer overspending", *Production and Operations Management*, Vol. 27 No. 8, pp. 1455-1475.

1.1

MSCRA

- Anderson, E.G. Jr and Morrice, D.J. (2000), "A simulation game for teaching service-oriented supply chain management: does information sharing help managers with service capacity decisions?", *Production and Operations Management*, Vol. 9 No. 1, pp. 40-55.
- Baecke, P., De Baets, S. and Vanderheyden, K. (2017), "Investigating the added value of integrating human judgement into statistical demand forecasting systems", *International Journal of Production Economics*, Vol. 191, pp. 85-96.
- Baltacioglu, T., Ada, E., Kaplan, M., Yurt, O. and Kaplan, Y.C. (2007), "A new framework for service supply chains", *Service Industries Journal*, Vol. 27 No. 2, pp. 105-124.
- Bao, X. (2014), "Research on overconfidence in decision-making for the capacity recovery of damaged power systems", *Discrete Dynamics in Nature and Society*, Vol. 2014, pp. 1-7.
- Beitelspacher, L.S., Baker, T.L., Rapp, A. and Grewal, D. (2018), "Understanding the long-term implications of retailer returns in business-to-business relationships", *Journal of the Academy of Marketing Science*, Vol. 46 No. 2, pp. 252-272.
- Bendoly, E., Donohue, K. and Schultz, K.L. (2006), "Behavior in operations management: assessing recent findings and revisiting old assumptions", *Journal of Operations Management*, Vol. 24 No. 6, pp. 737-752.
- Benedettini, O., Neely, A. and Swink, M. (2015), "Why do servitized firms fail? A risk-based explanation", *International Journal of Operations & Production Management*, Vol. 35 No. 6, pp. 946-979.
- Bolton, G.E. and Ockenfels, A. (2000), "ERC: a theory of equity, reciprocity, and competition", American Economic Review, Vol. 90 No. 1, pp. 166-193.
- Boone, T., Ganeshan, R., Jain, A. and Sanders, N.R. (2018), "Forecasting sales in the supply chain: consumer analytics in the big data era", *International Journal of Forecasting*, Vol. 35 No. 2019, pp. 170-180.
- Boon-itt, S., Wong, C.Y. and Wong, C.W. (2017), "Service supply chain management process capabilities: measurement development", *International Journal of Production Economics*, Vol. 193, pp. 1-11.
- Boshoff, C. and Leong, J. (1998), "Empowerment, attribution and apologising as dimensions of service recovery. An experimental study", *International Journal of Service Industry Management*, Vol. 9 No. 1, pp. 24-47.
- Boysen, N., Emde, S., Hoeck, M. and Kauderer, M. (2015), "Part logistics in the automotive industry: decision problems, literature review and research agenda", *European Journal of Operational Research*, Vol. 242 No. 1, pp. 107-120.
- Breidbach, C.F., Reefke, H. and Wood, L.C. (2015), "Investigating the formation of service supply chains", *The Service Industries Journal*, Vol. 35 Nos 1-2, pp. 5-23.
- Cai, J., Hu, X., Tadikamalla, P.R. and Shang, J. (2017), "Flexible contract design for VMI supply chain with service-sensitive demand: revenue-sharing and supplier subsidy", *European Journal of Operational Research*, Vol. 261 No. 1, pp. 143-153.
- Chen, F. and Krajbich, I. (2018), "Biased sequential sampling underlies the effects of time pressure and delay in social decision making", *Nature Communications*, Vol. 9 No. 3557, pp. 1-10.
- Chen, J. (2017), "The optimal strategies of risk-averse newsvendor model for a dyadic supply chain with financing service", Discrete Dynamics in Nature and Society, Vol. 2017, pp. 1-15.
- Choi, T.M. (2016), "Impacts of retailer's risk averse behaviors on quick response fashion supply chain systems", Annals of Operations Research, Vol. 268 Nos 1-2, pp. 239-257.
- Choy, K.L., Li, C.L., So, S.C., Lau, H., Kwok, S.K. and Leung, D. (2007), "Managing uncertainty in logistics service supply chain", *International Journal of Risk Assessment and Management*, Vol. 7 No. 1, pp. 19-22.
- Chu, P.Y., Chang, K.H. and Huang, H.F. (2012), "How to increase supplier flexibility through social mechanisms and influence strategies?", *Journal of Business & Industrial Marketing*, Vol. 27 No. 2, pp. 115-131.

Service supply chain management

MSCRA 1,1	Coyle, A. (2010), "Are you in this country? How 'local' social relations can limit the 'globalisation' of customer services supply chains", <i>Antipode</i> , Vol. 42 No. 2, pp. 289-309.
7	Croson, R., Schultz, K., Siemsen, E. and Yeo, M.L. (2013), "Behavioral operations: the state of the field", <i>Journal of Operations Management</i> , Vol. 31 Nos 1-2, pp. 1-5.
48	Cui, Q., Chiu, C.H., Dai, X. and Li, Z. (2016), "Store brand introduction in a two-echelon logistics system with a risk-averse retailer", <i>Transportation Research Part E: Logistics and Transportation</i> <i>Review</i> , Vol. 90, pp. 69-89.
	Cui, T.H. and Wu, Y. (2018), "Incorporating behavioral factors into operations theory", <i>The Handbook of Behavioral Operations</i> , pp. 89-119, available at: https://doi.org/10.1002/9781119138341.ch3
	Cui, T.H., Raju, J.S. and Zhang, Z.J. (2007), "Fairness and channel coordination", Management science, Vol. 53 No. 8, pp. 1303-1314.
	Dan, B., Xu, G. and Liu, C. (2012), "Pricing policies in a dual-channel supply chain with retail services", International Journal of Production Economics, Vol. 139 No. 1, pp. 312-320.
	Dan, B., Zhang, S. and Zhou, M. (2018), "Strategies for warranty service in a dual-channel supply chain with value-added service competition", <i>International Journal of Production Research</i> , Vol. 56 No. 17, pp. 5677-5699.
	Dania, W.A.P., Xing, K. and Amer, Y. (2018), "Collaboration behavioural factors for sustainable agri- food supply chains: a systematic review", <i>Journal of Cleaner Production</i> , Vol. 186, pp. 851-864.
	Darkow, I.L., Foerster, B. and von der Gracht, H.A. (2015), "Sustainability in food service supply chains: future expectations from European industry experts toward the environmental perspective", <i>Supply Chain Management: An International Journal</i> , Vol. 20 No. 2, pp. 163-178.
	de Waart, D. and Kemper, S. (2004), "Five steps to service supply chain excellence", Supply Chain Management Review, Vol. 8 No. 1, pp. 28-35.
	Donohue, K. and Schultz, K. (2018), "The future is bright: recent trends and emerging topics in behavioral operations", <i>The Handbook of Behavioral Operations</i> , pp. 619-651, available at: https://doi.org/10.1002/9781119138341.ch18
	Du, N. and Han, Q. (2018), "Pricing and service quality guarantee decisions in logistics service supply chain with fairness concern", <i>Asia-Pacific Journal of Operational Research</i> , Vol. 35 No. 5, pp. 1-41.
	Du, S., Nie, T., Chu, C. and Yu, Y. (2014), "Reciprocal supply chain with intention", European Journal of Operational Research, Vol. 239 No. 2, pp. 389-402.
	Ellram, L.M., Tate, W.L. and Billington, C. (2004), "Understanding and managing the services supply chain", <i>Journal of Supply Chain Management</i> , Vol. 40 No. 3, pp. 17-32.
	Fehr, E. and Gächter, S. (2000), "Fairness and retaliation: the economics of reciprocity", <i>Journal of Economic Perspectives</i> , Vol. 14 No. 3, pp. 159-181.
	Fehr, E. and Schmidt, K.M. (1999), "A theory of fairness, competition, and cooperation", <i>The Quarterly Journal of Economics</i> , Vol. 114 No. 3, pp. 817-868.
	Fernando, Y., Chidambaram, R.R. and Wahyuni-TD, I.S. (2018), "The impact of big data analytics and data security practices on service supply chain performance", <i>Benchmarking: An International</i> <i>Journal</i> , Vol. 25 No. 9, pp. 4009-4034.
	Gal, Y.A. and Pfeffer, A. (2007), "Modeling reciprocal behavior in human bilateral negotiation", Proceedings of the National Conference on Artificial Intelligence, AAAI Press; MIT Press, (Vol. 22, No. 1), Menlo Park, CA, Cambridge, MA and London, 1999, pp. 815.
	Gervais, S., Heaton, J.B. and Odean, T. (2003), "Overconfidence, investment policy, and executive stock options", Working Paper No. 15-02, Rodney L. White Center for Financial Research, Duke University, available at: https://ssrn.com/abstract=361200
	Ghoshal, A., Kumar, S. and Mookerjee, V. (2018), "Dilemma of data sharing alliance: when do competing personalizing and non-personalizing firms share data", <i>Production and Operations Management</i> , available at: https://doi.org/10.1111/poms.12959

- Gligor, D.M. and Holcomb, M. (2013), "The role of personal relationships in supply chains: an exploration of buyers and suppliers of logistics services", *The International Journal of Logistics Management*, Vol. 24 No. 3, pp. 328-355.
- Goodwin, P., Moritz, B. and Siemsen, E. (2018), "Forecast decisions", *The Handbook of Behavioral Operations*, pp. 433-458, available at: https://doi.org/10.1002/9781119138341.ch12
- Haas, C., Kimbrough, S.O. and Dinther, C.V. (2013), "Strategic learning by e-service suppliers in service value networks", *Journal of Service Research*, Vol. 16 No. 3, pp. 259-276.
- Harrison, G.W., Moritz, S. and Pibernik, R. (2009), "How does the risk attitude of a purchasing manager affect the selection of suppliers?", European Business School Research Paper No. 09-10, Social Science Electronic Publishing, available at: https://ssrn.com/abstract=1396169
- Harvey, J. (2016), "Professional service supply chains", Journal of Operations Management, Vols 42-43, pp. 52-61.
- Hollebeek, L.D., Juric, B. and Tang, W. (2017), "Virtual brand community engagement practices: a refined typology and model", *Journal of Services Marketing*, Vol. 31 No. 3, pp. 204-217.
- Hosseini, S.D. and Verma, M. (2017), "A value-at-risk (VAR) approach to routing rail hazmat shipments", *Transportation Research part D: Transport and Environment*, Vol. 54, pp. 191-211.
- Huang, F., Song, H.M., Yang, H., Ma, D.S. and Wu, J.W. (2018), "Equilibriums and coordination strategies considering product price, quality and service competition in a two-level supply chain", *Chinese Journal of Management Science*, Vol. 26 No. 8, pp. 106-117.
- Hwang, Y.M. and Rho, J.J. (2016), "Strategic value of RFID for inter-firm supply chain networks: an empirical study from a resource and social capital perspective", *Information Development*, Vol. 32 No. 3, pp. 509-526.
- Ivanov, D., Das, A. and Choi, T.M. (2018), "New flexibility drivers for manufacturing, supply chain and service operations", *International Journal of Production Research*, Vol. 56 No. 10, pp. 3359-3368.
- Jin, Y. and Ryan, J.K. (2012), "Price and service competition in an outsourced supply chain", Production & Operations Management, Vol. 21 No. 2, pp. 331-344.
- Komulainen, H., Saraniemi, S., Ulkuniemi, P. and Ylilehto, M. (2018), "End-customer value restructuring the financial service supply chain", *Marketing Intelligence & Planning*, Vol. 36 No. 6, pp. 709-720.
- Krajbich, I., Bartling, B., Hare, T. and Fehr, E. (2015), "Rethinking fast and slow based on a critique of reaction-time reverse inference", *Nature Communications*, Vol. 6, No. 7455, pp. 1-9.
- Kremer, M., Mantin, B. and Ovchinnikov, A. (2017), "Dynamic pricing in the presence of myopic and strategic consumers: theory and experiment", *Production and Operations Management*, Vol. 26 No. 1, pp. 116-133.
- Kurata, H. and Nam, S.H. (2010), "After-sales service competition in a supply chain: optimization of customer satisfaction level or profit or both?", *International Journal of Production Economics*, Vol. 127 No. 1, pp. 136-146.
- Kurata, H. and Nam, S.H. (2013), "After-sales service competition in a supply chain: does uncertainty affect the conflict between profit maximization and customer satisfaction?", *International Journal of Production Economics*, Vol. 144 No. 1, pp. 268-280.
- Li, Q.H. and Li, B. (2016), "Dual-channel supply chain equilibrium problems regarding retail services and fairness concerns", *Applied Mathematical Modelling*, Vol. 40 Nos 15-16, pp. 7349-7367.
- Li, X. and Li, Y. (2016), "Optimal service contract under cost information symmetry/asymmetry", Journal of the Operational Research Society, Vol. 67 No. 2, pp. 269-279.
- Li, X., Li, Y., Cai, X. and Shan, J. (2016), "Service channel choice for supply chain: who is better off by undertaking the service?", *Production and Operations Management*, Vol. 25 No. 3, pp. 516-534.
- Liang, C., Çakanyildirim, M. and Sethi, S.P. (2018), "Can strategic customer behavior speed up product innovation?", *Production and Operations Management*, Vol. 27 No. 8, pp. 1516-1533.
- Liang, X.C. and Wan, D.F. (2007), "Innovative model of reciprocal cooperation among enterprises based on service outsourcing", *China Soft Science*, Vol. 43 No. 1, pp. 151-155.

Service supply chain management

MSCRA 1,1	Lin, R.H. and Hou, R.J. (2014), "The effect of reciprocity on buyback contract coordination and decision behaviors", <i>Industrial Engineering & Management</i> , Vol. 19 No. 1, pp. 85-90.
-,-	Liu, J. and Shu, S.L. (2015), "Coordination contract of service supply chain considering fairness concerns", <i>Control and Decision</i> , Vol. 30 No. 1, pp. 98-104 (in Chinese).
	Liu, W. (2007), "Research on the coordination of capacity cooperation in logistics service supply chain", doctor dissertation of Shanghai Jiaotong University, Shanghai.
50	Liu, W. and Wang, Y. (2015), "Quality control game model in logistics service supply chain based on different combinations of risk attitude", <i>International Journal of Production Economics</i> , Vol. 161, pp. 181-191.
	Liu, W., Ge, M. and Yang, D. (2013), "An order allocation model in a two-echelon logistics service supply chain based on the rational expectations equilibrium", <i>International Journal of Production Research</i> , Vol. 51 No. 13, pp. 3963-3976.
	Liu, W., Liu, C. and Ge, M. (2013), "An order allocation model for the two-echelon logistics service supply chain based on cumulative prospect theory", <i>Journal of Purchasing and Supply</i> <i>Management</i> , Vol. 19 No. 1, pp. 39-48.
	Liu, W., Shen, X. and Wang, D. (2018), "The impacts of dual overconfidence behavior and demand updating on the decisions of port service supply chain: a real case study from China", <i>Annals of Operations Research</i> , pp. 1-40, available at: https://doi.org/10.1007/s10479-018-3095-5
	Liu, W., Zhu, D. and Wang, Y. (2017), "Capacity procurement in logistics service supply chain with demand updating and rational expectation behavior", <i>Asia-Pacific Journal of Operational Research</i> , Vol. 34 No. 6, pp. 1-48.
	Liu, W., Bai, E., Liu, L. and Wei, W. (2017), "A framework of sustainable service supply chain management: a literature review and research agenda", <i>Sustainability</i> , Vol. 9 No. 3, pp. 1-25.
	Liu, W., Liu, C., Xu, X. and Bao, X. (2014), "An order allocation model in multi-period logistics service supply chain based on cumulative prospect theory and capacity matching constraint", <i>International Journal of Production Research</i> , Vol. 52 No. 22, pp. 6608-6626.
	Liu, W., Wang, D., Tang, O. and Zhu, D. (2018), "The impacts of logistics service integrator's overconfidence behaviour on supply chain decision under demand surge", <i>European Journal of</i> <i>Industrial Engineering</i> , Vol. 12 No. 4, pp. 558-597.
	Liu, W., Liang, Z., Liu, Y., Wang, Y. and Wang, Q. (2015), "A multi-period order allocation model of two- echelon logistics service supply chain based on inequity aversion theory", <i>International Journal</i> <i>of Shipping and Transport Logistics</i> , Vol. 7 No. 2, pp. 197-220.
	Liu, W., Wang, D., Shen, X., Yan, X. and Wei, W. (2018), "The impacts of distributional and peer-induced fairness concerns on the decision-making of order allocation in logistics service supply chain", <i>Transportation Research Part E: Logistics and Transportation Review</i> , Vol. 116, pp. 102-122.
	Liu, W., Wang, S., Zhu, D., Wang, D. and Shen, X. (2017), "Order allocation of logistics service supply chain with fairness concern and demand updating: model analysis and empirical examination", <i>Annals of Operations Research</i> , Vol. 268 Nos 1-2, pp. 177-213.
	Liu, W., Yan, X., Wei, W., Xie, D. and Wang, D. (2018), "Altruistic preference for investment decisions in the logistics service supply chain", <i>European Journal of Industrial Engineering</i> , Vol. 12 No. 4, pp. 598-635.
	Liu, W.H. and Xie, D. (2013), "Quality decision of the logistics service supply chain with service quality guarantee", <i>International Journal of Production Research</i> , Vol. 51 No. 5, pp. 1618-1634.
	Liu, Z., Shang, J. and Lai, M. (2015), "Incentive mechanism for knowledge sharing in e-commerce service supply chain: complementarity, integration and risk attitude", <i>Journal of Electronic Commerce</i> <i>Research</i> , Vol. 16 No. 3, pp. 175-193.
	López, L. and Zúñiga, R. (2014), "Dynamics of judicial service supply chains", Journal of Business Research, Vol. 67 No. 7, pp. 1447-1454.
	Luo, X. and Zheng, Q. (2013), "Reciprocity in corporate social responsibility and channel performance: do birds of a feather flock together?", <i>Journal of Business Ethics</i> , Vol. 118 No. 1, pp. 203-213.

- Ma, X.S. and Chen, R.Q. (2017), "Service supply chain disruption coordinating strategy based on fairness concerns and cooperation values", *Control and Decision*, Vol. 32 No. 6, pp. 1047-1056.
- Manary, M.P., Willems, S.P. and Shihata, A.F. (2009), "Correcting heterogeneous and biased forecast error at Intel for supply chain optimization", *Interfaces*, Vol. 39 No. 5, pp. 415-427.
- Maull, R., Geraldi, J. and Johnston, R. (2012), "Service supply chains: a customer perspective", Journal of Supply Chain Management, Vol. 48 No. 4, pp. 72-86.
- Meeran, S., Jahanbin, S., Goodwin, P. and Frota Neto, J.Q. (2017), "When do changes in consumer preferences choice-based conjoint models unreliable?", *European Journal of Operational Research*, Vol. 258 No. 2, pp. 512-524.
- Moore, D.A. and Healy, P.J. (2008), "The trouble with overconfidence", *Psychological Review*, Vol. 115 No. 2, pp. 502-517.
- Nagarajan, M. and Sošić, G. (2008), "Game-theoretic analysis of cooperation among supply chain agents: review and extensions", *European Journal of Operational Research*, Vol. 187 No. 3, pp. 719-745.
- Nagurney, A., Saberi, S., Shukla, S. and Floden, J. (2015), "Supply chain network competition in price and quality with multiple manufacturers and freight service providers", *Transportation Research Part E: Logistics and Transportation Review*, Vol. 77, pp. 248-267.
- Narayanan, A. and Moritz, B.B. (2015), "Decision making and cognition in multi-echelon supply chains: an experimental study", *Production and Operations Management*, Vol. 24 No. 8, pp. 1216-1234.
- Papanastasiou, Y. and Savva, N. (2016), "Dynamic pricing in the presence of social learning and strategic consumers", *Management Science*, Vol. 63 No. 4, pp. 919-939.
- Pereira, P.T., Silva, N. and Silva, J.A.E. (2006), "Positive and negative reciprocity in the labor market", Journal of Economic Behavior & Organization, Vol. 59 No. 3, pp. 406-422.
- Rabin, M. (1993), "Incorporating fairness into game theory and economics", *The American Economic Review*, Vol. 83 No. 5, pp. 1281-1302.
- Rezaei Pandari, A. and Azar, A. (2017), "A fuzzy cognitive mapping model for service supply chains performance", *Measuring Business Excellence*, Vol. 21 No. 4, pp. 388-404.
- Rezapour, S. and Farahani, R.Z. (2014), "Supply chain network design under oligopolistic price and service level competition with foresight", *Computers & Industrial Engineering*, Vol. 72, pp. 129-142.
- Sampson, S.E. and Spring, M. (2012), "Customer roles in service supply chains and opportunities for innovation", *Journal of Supply Chain Management*, Vol. 48 No. 4, pp. 30-50.
- Sawik, T. (2016), "On the risk-averse optimization of service level in a supply chain under disruption risks", *International Journal of Production Research*, Vol. 54 No. 1, pp. 98-113.
- Selviaridis, K. and Norrman, A. (2014), "Performance-based contracting in service supply chains: a service provider risk perspective", *Supply Chain Management: An International Journal*, Vol. 19 No. 2, pp. 153-172.
- Sengupta, K., Heiser, D.R. and Cook, L.S. (2006), "Manufacturing and service supply chain performance: a comparative analysis", *Journal of Supply Chain Management*, Vol. 42 No. 4, pp. 4-15.
- Shi, K.R., Jiang, F. and Sun, Y.L. (2018), "Effect of altruism on member's strategies in dual channel supply chain", Operations Research and Management Science, Vol. 27 No. 9, pp. 66-72.
- Shi, K.R., Pu, J. and Sun, Y.L. (2017), "Study of cooperative models in logistics service supply chain with service platform", *Chinese Journal of Management Science*, Vol. 25 No. 4, pp. 81-88.
- Simatupang, T.M. and Sridharan, R. (2005), "An integrative framework for supply chain collaboration", *The International Journal of Logistics Management*, Vol. 16 No. 2, pp. 257-274.
- Song, H., Samir, R.C. and Chen, J.L. (2011), "Achieving competitive advantage in service supply chain: evidence from the Chinese steel industry", *Chinese Management Studies*, Vol. 5 No. 1, pp. 68-81.
- Song, H., Yu, K., Chatterjee, S.R. and Jia, J. (2016), "Service supply chain: strategic interaction and relationship value", *Journal of Business & Industrial Marketing*, Vol. 31 No. 5, pp. 611-624.

chain management

MSCRA 1,1	Sousa, R. and da Silveira, G.J. (2019), "The relationship between servitization and product customization strategies", <i>International Journal of Operations & Production Management</i> , Vol. 39 No. 3, pp. 454-474.					
	Spina, G., Caniato, F., Luzzini, D. and Ronchi, S. (2013), "Past, present and future trends of purchasing and supply management: an extensive literature review", <i>Industrial Marketing Management</i> , Vol. 42 No. 8, pp. 1202-1212.					
52	Stock, J.R., Boyer, S.L. and Harmon, T. (2010), "Research opportunities in supply chain management", <i>Journal of the Academy of Marketing Science</i> , Vol. 38 No. 1, pp. 32-41.					
	Strauss, A. and Corbin, J. (1994), "Grounded theory methodology: an overview", in Denzin, N.K. and Lincoln, Y.S. (Eds), <i>Handbook of Qualitative Research</i> , Sage Publications, Inc., Thousand Oaks, CA, pp. 273-285.					
	Takano, M., Wada, K. and Fukuda, I. (2016), "Reciprocal altruism-based cooperation in a social network game", <i>New Generation Computing</i> , Vol. 34 No. 3, pp. 257-272.					
	Tereyağoğlu, N., Fader, P.S. and Veeraraghavan, S. (2017), "Multiattribute loss aversion and reference dependence: evidence from the performing arts industry", <i>Management Science</i> , Vol. 64 No. 1, pp. 421-436.					
	Thaler, R.H. (2016), "Behavioral economics: past, present, and future", <i>American Economic Review</i> , Vol. 106 No. 7, pp. 1577-1600.					
	Truong, H.Q. and Hara, Y. (2018), "Supply chain risk management: manufacturing-and service-oriented firms", <i>Journal of Manufacturing Technology Management</i> , Vol. 29 No. 2, pp. 218-239.					
	Tseng, M.L., Lim, M.K., Wong, W.P., Chen, Y.C. and Zhan, Y. (2018), "A framework for evaluating the performance of sustainable service supply chain management under uncertainty", <i>International Journal of Production Economics</i> , Vol. 195, pp. 359-372.					
	Urda, J. and Loch, C.H. (2013), "Social preferences and emotions as regulators of behavior in processes", Journal of Operations Management, Vol. 31 Nos 1-2, pp. 6-23.					
	Wang, B., Kang, Y., Childerhouse, P. and Huo, B. (2018), "Service supply chain integration: the role of interpersonal relationships", <i>Industrial Management & Data Systems</i> , Vol. 118 No. 4, pp. 828-849.					
	Wang, D.F., Zhang, X.M., Zhou, M.S., Gao, H.L. and Dan, B. (2017), "Dynamic pricing and coordination of product service supply chain considering strategic consumer behavior", <i>Systems Engineering-</i> <i>Theory & Practice</i> , Vol. 37 No. 12, pp. 3052-3065.					
	Wang, L. and Dai, G.X. (2014), "Altruism concern, service and the supply chain stackelberg game research", <i>Chinese Journal of Management Science</i> , Vol. 22, Special Issue, pp. 473-478 (in Chinese).					
	Wang, N., Fan, Z.P. and Wang, X. (2016), "Channel coordination in logistics service supply chain considering fairness", <i>Mathematical Problems in Engineering</i> , Vol. 2016, pp. 1-15.					
	Wang, Y., Wallace, S.W., Shen, B. and Choi, T.M. (2015), "Service supply chain management: a review of operational models", <i>European Journal of Operational Research</i> , Vol. 247 No. 3, pp. 685-698.					
	Williams, B.D. and Waller, M.A. (2011), "Top-down versus bottom-up demand forecasts: the value of shared point-of-sale data in the retail supply chain", <i>Journal of Business Logistics</i> , Vol. 32 No. 1, pp. 17-26.					
	Xia, L., Guo, T., Qin, J., Yue, X. and Zhu, N. (2018), "Carbon emission reduction and pricing policies of a supply chain considering reciprocal preferences in cap-and-trade system", <i>Annals of Operations Research</i> , Vol. 268 Nos 1-2, pp. 149-175.					
	Xia, Y., Chen, B., Jayaraman, V. and Munson, C.L. (2015), "Competition and market segmentation of the call center service supply chain", <i>European Journal of Operational Research</i> , Vol. 247 No. 2, pp. 504-514.					
	Yang, D. and Xiao, T. (2017), "Coordination of a supply chain with loss-averse consumers in service quality", <i>International Journal of Production Research</i> , Vol. 55 No. 12, pp. 3411-3430.					
	Yang, D., Xiao, T. and Shen, H. (2009), "Pricing, service level and lot size decisions of a supply chain with risk-averse retailers: implications to practitioners", <i>Production Planning and Control</i> , Vol. 20 No. 4, pp. 320-331.					

- Service supply Ye, F., Lin, Q. and Li, Y. (2017), "Coordination for contract farming supply chain with stochastic yield and demand under CVaR criterion", Operational Research, pp. 1-29, available at: https:// doi.org/10.1007/s12351-017-0328-3
- Yi, Z., Wang, Y., Liu, Y. and Chen, Y.J. (2018), "The impact of consumer fairness seeking on distribution channel selection: direct selling vs. agent selling", Production and Operations Management, Vol. 27 No. 6, pp. 1148-1167.
- Youngdahl, W.E. and Loomba, A.P. (2000), "Service-driven global supply chains", International Journal of Service Industry Management, Vol. 11 No. 4, pp. 329-347.
- Zha, Y., Zhang, J., Yue, X. and Hua, Z. (2015), "Service supply chain coordination with platform effortinduced demand". Annals of Oberations Research, Vol. 235 No. 1, pp. 785-806.
- Zhang, C., Xing, P. and Wang, J. (2015), "Quality effort decision in service supply chain with quality preference based on quantum game", International Journal of Modern Physics C, Vol. 26 No. 7, p. 1550073.
- Zhang, C.H., Xing, P. and Li, J. (2018), "Optimal strategy of social responsibility and quality effort in service supply chain with quality preference", Asia-Pacific Journal of Operational Research, Vol. 35 No. 3, p. 1850018.
- Zhang, X.M., Kou, J., Leng, J.Z., Wang, D.F. and Dan, B. (2017), "Optimal pre-sale service strategy of product service supply chain with risk aversion", Computer Integrated Manufacturing Systems, Vol. 23 No. 6, pp. 1352-1358.
- Zhang, Y., Li, J. and Gou, Q. (2017), "An allocation game model with reciprocal behavior and its applications in supply chain pricing decisions", Annals of Operations Research, Vol. 258 No. 2, pp. 347-368.
- Zhang, Y., Mantin, B. and Wu, Y. (2019), "Inventory decisions in the presence of strategic customers: theory and behavioral evidence", Production and Operations Management, Vol. 28 No. 2, pp. 374-392.
- Zhao, Y., Nie, J. and Shao, J. (2017), "Business strategy analysis for an advertising service supply chain: a study with the publication industry", Journal of the Operational Research Society, Vol. 68 No. 12, pp. 1512-1520.
- Zhu, Y.R. (2017), "The service industry will continue to improve quality and efficiency and account for 60% of GDP in 2025", available at: http://finance.sina.com.cn/roll/2017-10-18/doc-ifymyyx w3573754.shtml (accessed 18 October 2017).

Further reading

Kahneman, D. and Tversky, A. (1979), "Prospect theory: an analysis of decision under risk", Econometrics, Vol. 47 No. 2, pp. 263-291, doi: 10.2307/1914185.

Corresponding author

Weihua Liu can be contacted at: lwhliu@tju.edu.cn

For instructions on how to order reprints of this article, please visit our website: www.emeraldgrouppublishing.com/licensing/reprints.htm Or contact us for further details: permissions@emeraldinsight.com

chain

management